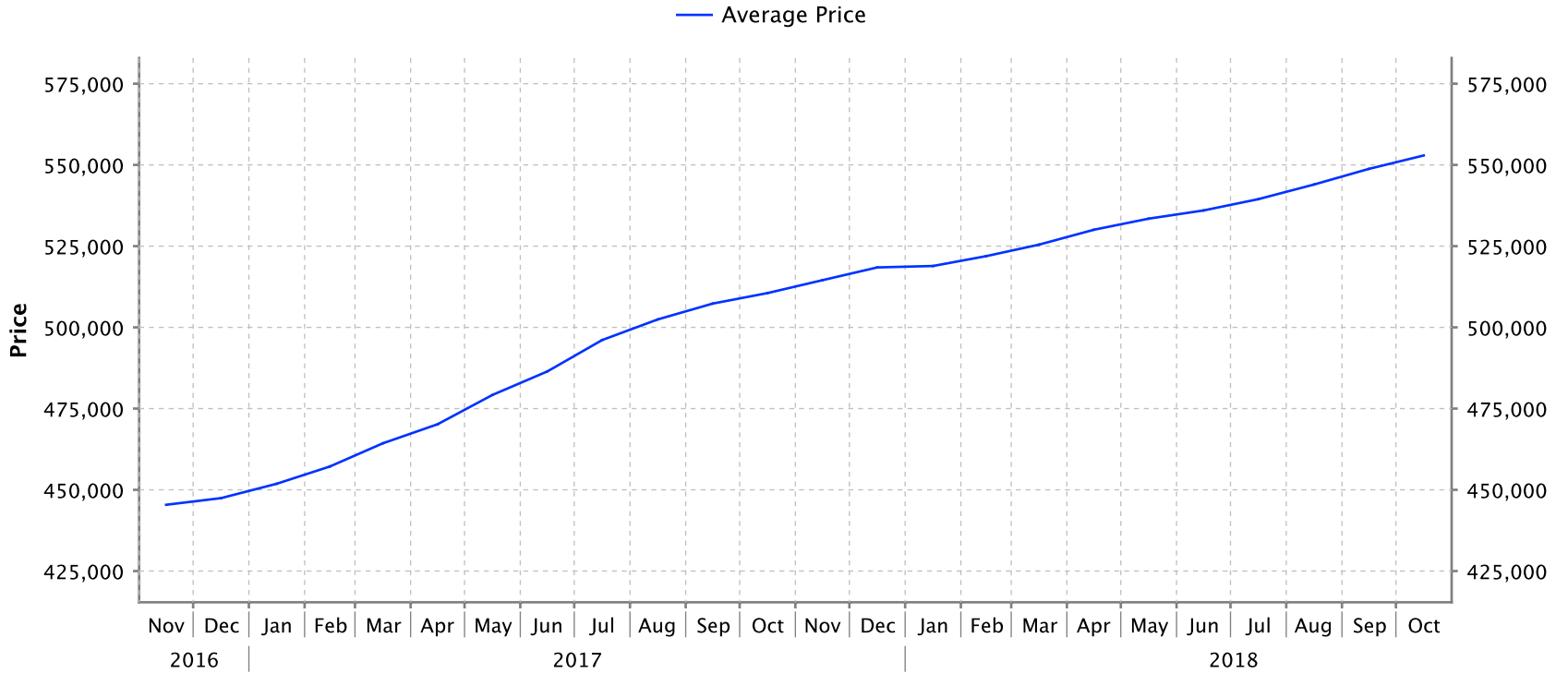


Nanaimo

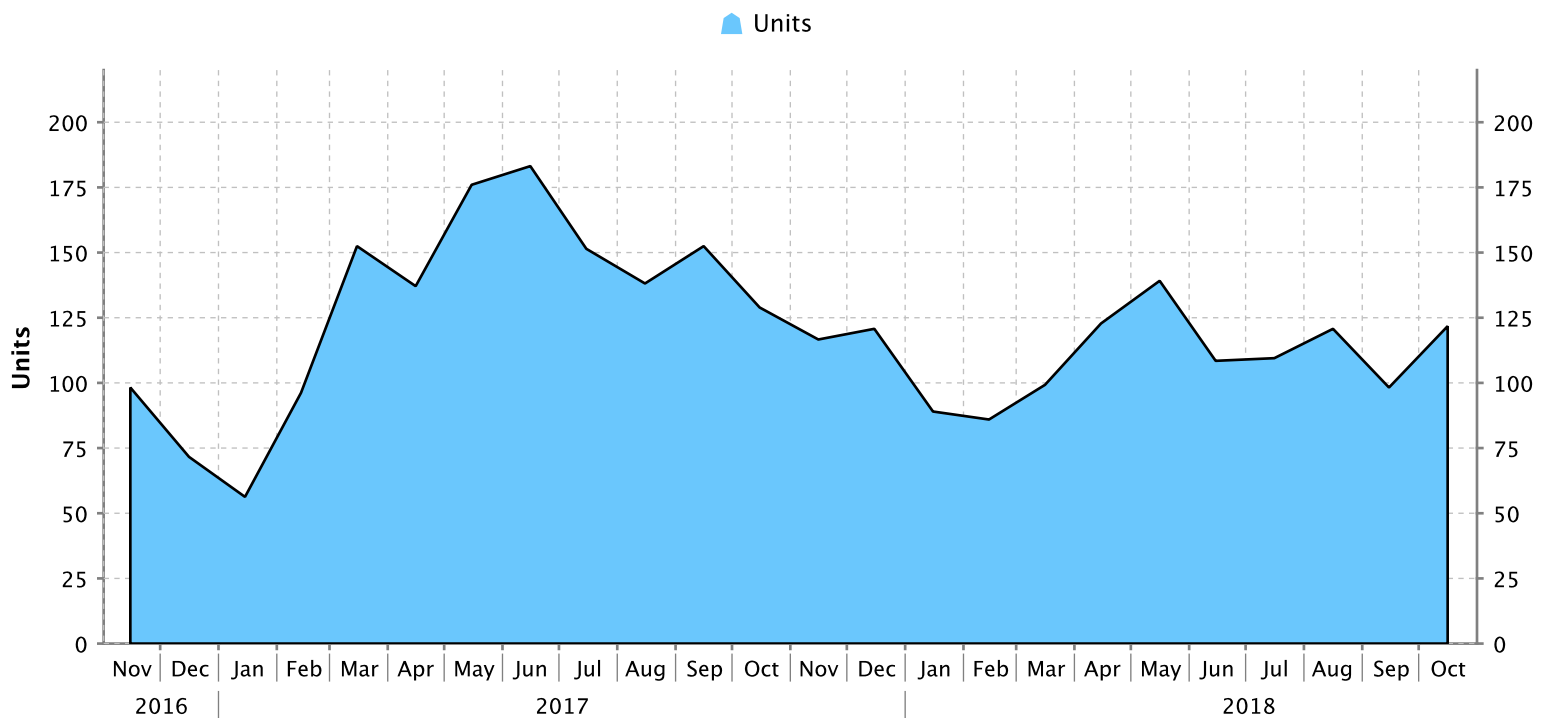
as at October 31, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	11	15	-27%	191	182	5%
Units Reported Sold	2	1	100%	57	126	-55%
Sell/List Ratio	18%	7%		30%	69%	
Reported Sales Dollars	\$428,500	\$380,000	13%	\$15,359,286	\$28,054,000	-45%
Average Sell Price / Unit	\$214,250	\$380,000	-44%	\$269,461	\$222,651	21%
Median Sell Price	\$238,500			\$269,900		
Sell Price / List Price	87%	100%		97%	103%	
Days to Sell	132	5	2,550%	59	93	-37%
Active Listings	77	48				
Single Family						
Units Listed	201	189	6%	2,168	2,236	-3%
Units Reported Sold	121	128	-5%	1,326	1,538	-14%
Sell/List Ratio	60%	68%		61%	69%	
Reported Sales Dollars	\$67,657,005	\$66,022,179	2%	\$733,166,081	\$785,235,282	-7%
Average Sell Price / Unit	\$559,149	\$515,798	8%	\$552,916	\$510,556	8%
Median Sell Price	\$525,000			\$529,800		
Sell Price / List Price	97%	99%		99%	99%	
Days to Sell	31	25	27%	26	23	14%
Active Listings	335	301				
Condos (Apt)						
Units Listed	83	38	118%	581	465	25%
Units Reported Sold	32	36	-11%	413	369	12%
Sell/List Ratio	39%	95%		71%	79%	
Reported Sales Dollars	\$10,380,416	\$9,630,700	8%	\$124,929,427	\$96,090,637	30%
Average Sell Price / Unit	\$324,388	\$267,519	21%	\$302,493	\$260,408	16%
Median Sell Price	\$301,000			\$280,380		
Sell Price / List Price	98%	99%		100%	99%	
Days to Sell	21	16	27%	20	22	-10%
Active Listings	110	59				
Condos (Patio)						
Units Listed	10	10	0%	95	81	17%
Units Reported Sold	7	3	133%	88	56	57%
Sell/List Ratio	70%	30%		93%	69%	
Reported Sales Dollars	\$3,726,190	\$1,243,500	200%	\$39,131,128	\$22,312,700	75%
Average Sell Price / Unit	\$532,313	\$414,500	28%	\$444,672	\$398,441	12%
Median Sell Price	\$535,000			\$472,500		
Sell Price / List Price	100%	102%		101%	101%	
Days to Sell	10	23	-55%	32	25	30%
Active Listings	10	17				
Condos (Twnhse)						
Units Listed	46	24	92%	379	301	26%
Units Reported Sold	22	25	-12%	225	261	-14%
Sell/List Ratio	48%	104%		59%	87%	
Reported Sales Dollars	\$7,748,000	\$7,739,300	0%	\$75,783,047	\$80,816,900	-6%
Average Sell Price / Unit	\$352,182	\$309,572	14%	\$336,814	\$309,643	9%
Median Sell Price	\$349,900			\$334,000		
Sell Price / List Price	98%	98%		98%	100%	
Days to Sell	32	24	33%	23	27	-17%
Active Listings	68	38				

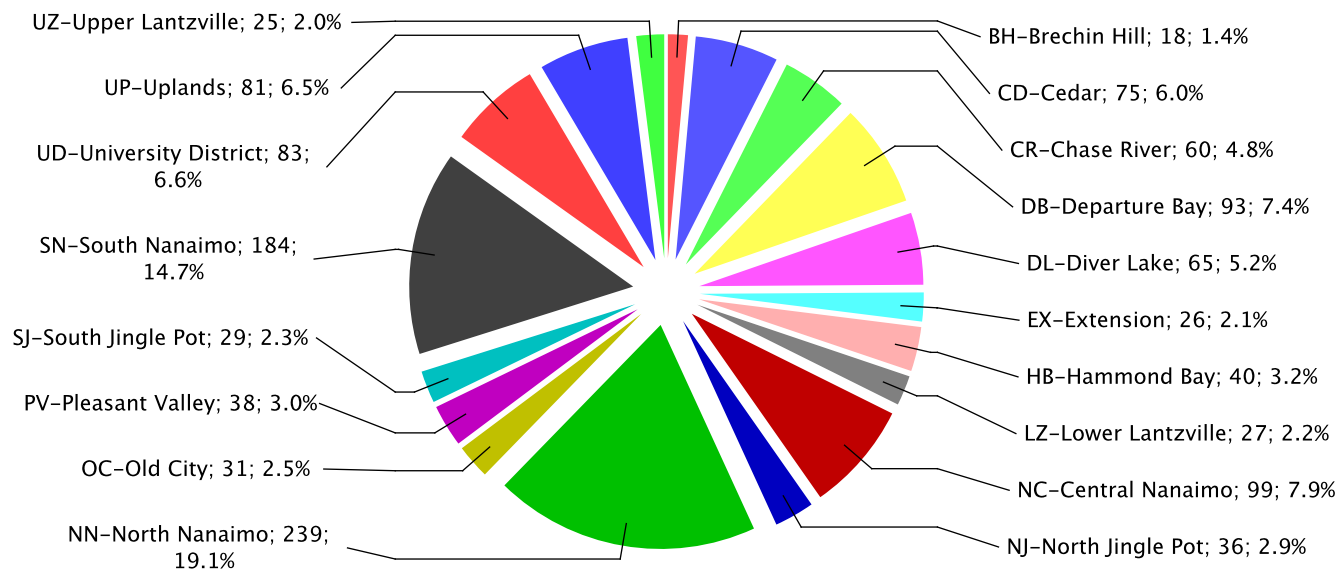
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Oct 31, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	5	3	4	5	0	0	0	0	1	18
CD-Cedar	0	0	2	1	4	5	11	9	11	16	5	2	3	6	75
CR-Chase River	0	0	0	0	0	3	4	13	25	14	0	1	0	0	60
DB-Departure Bay	0	0	0	0	0	0	2	26	29	17	12	4	1	2	93
DL-Diver Lake	0	0	0	1	2	5	6	20	22	5	3	0	0	1	65
EX-Extension	0	0	0	1	5	3	4	3	5	1	1	3	0	0	26
HB-Hammond Bay	0	0	0	0	0	1	0	2	14	11	2	3	5	2	40
LZ-Lower Lantzville	0	0	0	0	0	2	1	3	6	4	2	4	0	5	27
NC-Central Nanaimo	0	0	0	0	9	20	22	25	21	1	1	0	0	0	99
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	4	6	8	6	5	7	36
NN-North Nanaimo	0	0	0	0	6	2	3	13	55	70	47	20	9	14	239
OC-Old City	0	0	1	0	5	6	6	7	3	1	1	1	0	0	31
PV-Pleasant Valley	0	0	0	0	0	0	2	2	21	8	3	0	1	1	38
SJ-South Jingle Pot	0	1	0	0	1	1	0	3	15	5	3	0	0	0	29
SN-South Nanaimo	0	0	7	15	21	20	30	40	31	17	2	1	0	0	184
UD-University District	0	0	3	0	4	9	13	14	24	10	5	1	0	0	83
UP-Uplands	0	0	1	0	1	6	14	18	23	10	2	1	2	3	81
UZ-Upper Lantzville	0	0	0	1	0	0	3	3	11	3	3	0	1	0	25
Zone 4 TOTALS	0	1	14	19	58	88	124	205	325	199	100	47	27	42	1,249

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to October 31, 2018 = 1,249

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	0	0		38	39	-3%
Units Reported Sold	5	4	25%	38	32	19%
Sell/List Ratio				100%	82%	
Reported Sales Dollars	\$644,000	\$367,000	75%	\$4,426,650	\$3,277,200	35%
Average Sell Price / Unit	\$128,800	\$91,750	40%	\$116,491	\$102,412	14%
Median Sell Price	\$112,500			\$105,000		
Sell Price / List Price	94%	93%		95%	94%	
Days to Sell	91	112	-19%	102	90	13%
Active Listings	5	13				
Single Family						
Units Listed	3	5	-40%	87	74	18%
Units Reported Sold	6	7	-14%	68	69	-1%
Sell/List Ratio	200%	140%		78%	93%	
Reported Sales Dollars	\$1,762,500	\$2,485,000	-29%	\$25,725,756	\$27,122,086	-5%
Average Sell Price / Unit	\$293,750	\$355,000	-17%	\$378,320	\$393,074	-4%
Median Sell Price	\$369,000			\$383,000		
Sell Price / List Price	98%	92%		99%	97%	
Days to Sell	20	19	6%	32	52	-39%
Active Listings	10	9				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

