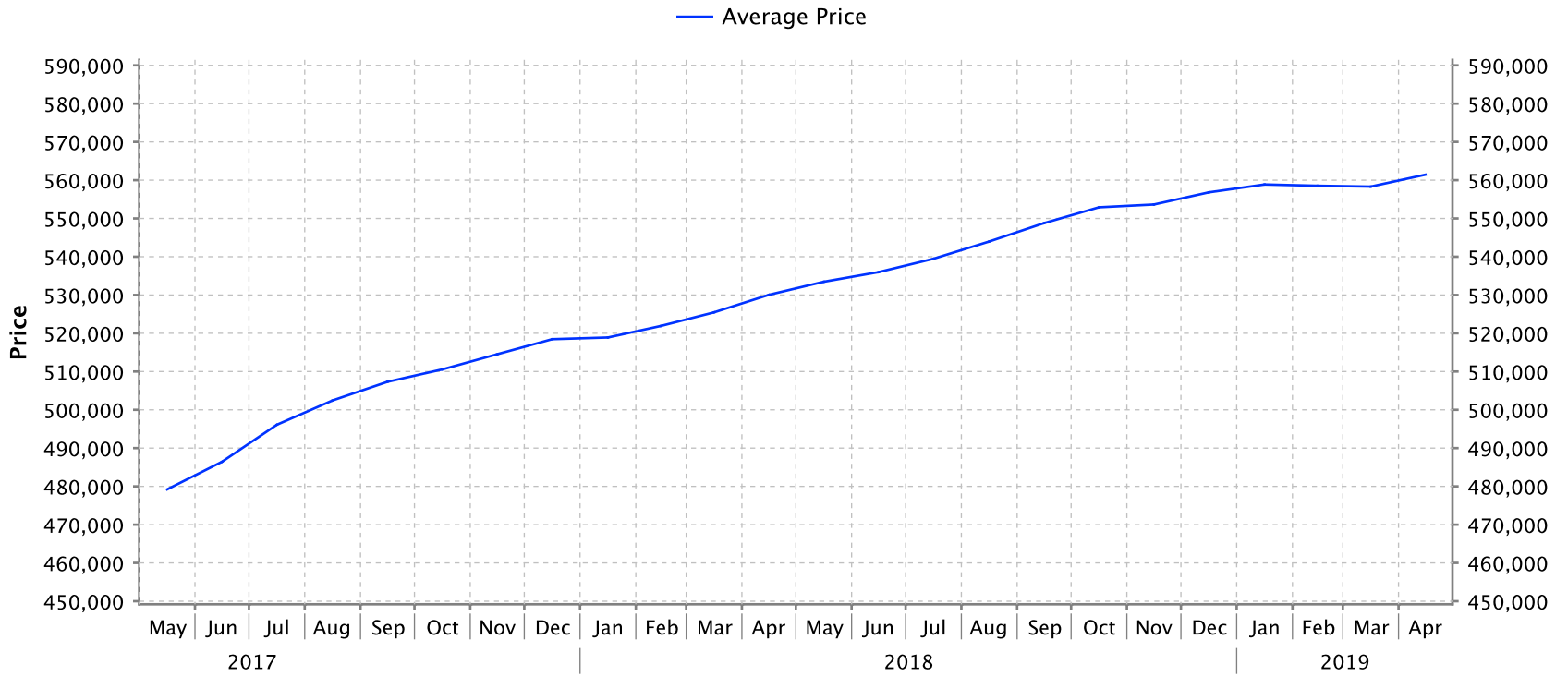


# Nanaimo

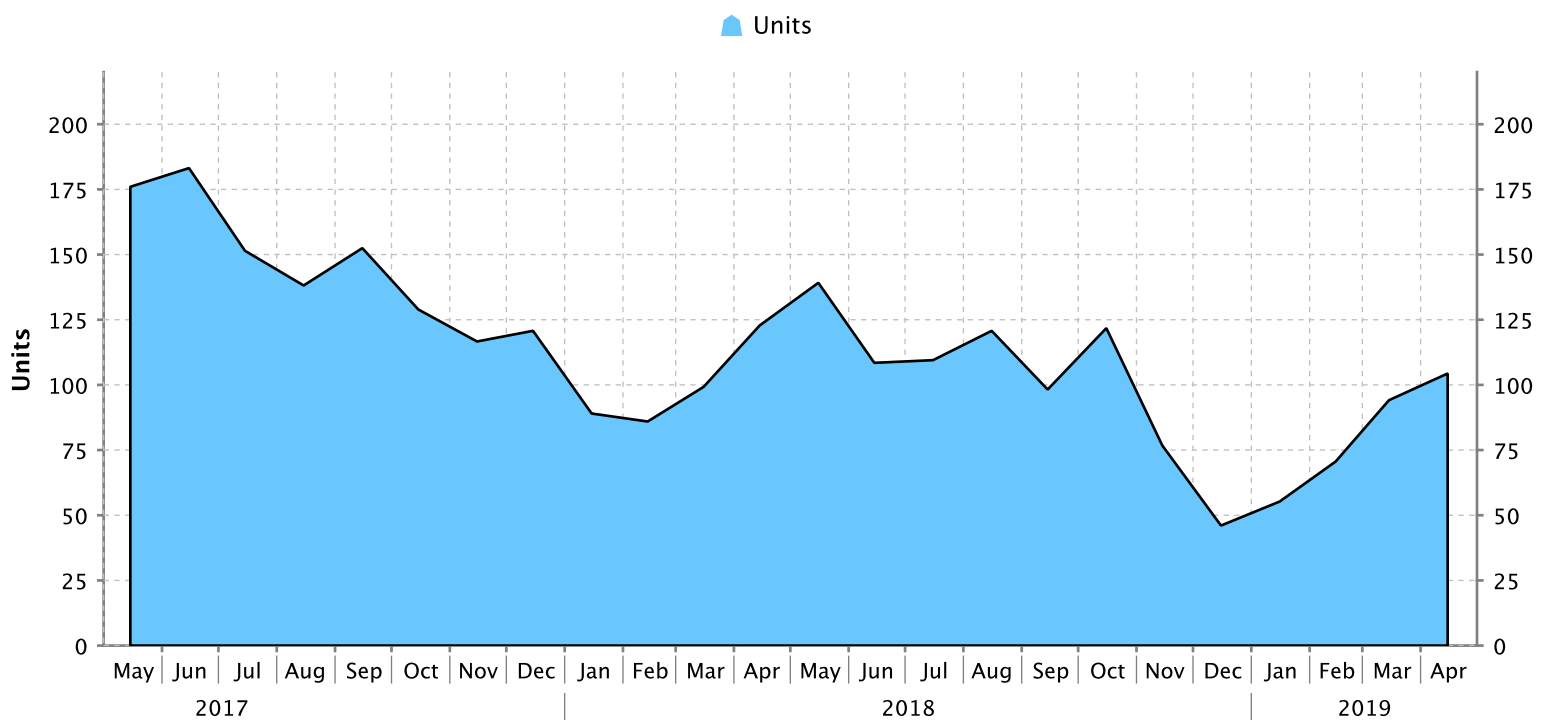
## as at April 30, 2019

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	29	16	81%	251	164	53%
Units Reported Sold	6	4	50%	48	86	-44%
Sell/List Ratio	21%	25%		19%	52%	
Reported Sales Dollars	\$1,815,750	\$998,500	82%	\$14,147,746	\$21,097,286	-33%
Average Sell Price / Unit	\$302,625	\$249,625	21%	\$294,745	\$245,317	20%
Median Sell Price	\$290,000			\$282,000		
Sell Price / List Price	94%	102%		91%	102%	
Days to Sell	147	56	162%	105	79	33%
Active Listings	122	54				
<b>Single Family</b>						
Units Listed	184	226	-19%	2,089	2,257	-7%
Units Reported Sold	104	122	-15%	1,140	1,559	-27%
Sell/List Ratio	57%	54%		55%	69%	
Reported Sales Dollars	\$61,005,844	\$67,508,918	-10%	\$640,035,608	\$826,334,271	-23%
Average Sell Price / Unit	\$586,595	\$553,352	6%	\$561,435	\$530,041	6%
Median Sell Price	\$579,900			\$535,000		
Sell Price / List Price	98%	99%		98%	99%	
Days to Sell	29	19	50%	28	23	22%
Active Listings	343	308				
<b>Condos (Apt)</b>						
Units Listed	47	41	15%	547	527	4%
Units Reported Sold	28	36	-22%	337	429	-21%
Sell/List Ratio	60%	88%		62%	81%	
Reported Sales Dollars	\$8,290,600	\$9,059,296	-8%	\$103,354,670	\$121,928,757	-15%
Average Sell Price / Unit	\$296,093	\$251,647	18%	\$306,690	\$284,216	8%
Median Sell Price	\$274,900			\$284,500		
Sell Price / List Price	97%	100%		98%	100%	
Days to Sell	26	17	48%	28	18	56%
Active Listings	87	53				
<b>Condos (Patio)</b>						
Units Listed	11	10	10%	96	95	1%
Units Reported Sold	7	13	-46%	72	82	-12%
Sell/List Ratio	64%	130%		75%	86%	
Reported Sales Dollars	\$3,131,500	\$5,324,025	-41%	\$31,914,550	\$34,604,608	-8%
Average Sell Price / Unit	\$447,357	\$409,540	9%	\$443,258	\$422,007	5%
Median Sell Price	\$439,000			\$479,900		
Sell Price / List Price	99%	103%		99%	101%	
Days to Sell	35	30	13%	24	37	-34%
Active Listings	15	10				
<b>Condos (Twnhse)</b>						
Units Listed	32	36	-11%	379	344	10%
Units Reported Sold	17	20	-15%	196	260	-25%
Sell/List Ratio	53%	56%		52%	76%	
Reported Sales Dollars	\$6,102,997	\$6,264,300	-3%	\$67,694,432	\$84,338,833	-20%
Average Sell Price / Unit	\$359,000	\$313,215	15%	\$345,380	\$324,380	6%
Median Sell Price	\$330,000			\$345,000		
Sell Price / List Price	97%	99%		98%	100%	
Days to Sell	35	14	154%	25	22	13%
Active Listings	74	55				

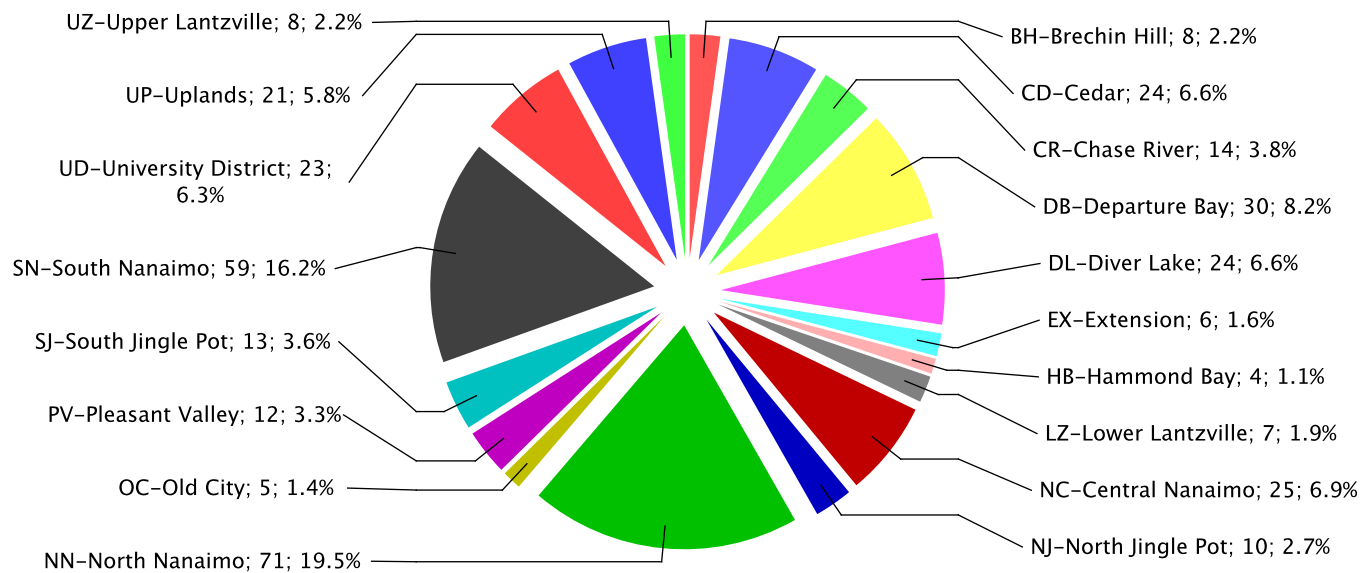
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Apr 30, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	0	4	0	1	2	0	0	0	0	0	8
CD-Cedar	0	0	0	2	3	2	1	2	2	5	5	0	1	1	24
CR-Chase River	0	0	0	0	0	1	0	1	9	3	0	0	0	0	14
DB-Departure Bay	0	0	0	0	0	1	4	2	12	4	4	2	0	1	30
DL-Diver Lake	0	0	0	0	0	2	4	7	7	0	4	0	0	0	24
EX-Extension	0	1	0	0	2	1	0	0	2	0	0	0	0	0	6
HB-Hammond Bay	0	0	0	0	0	1	0	0	1	1	0	0	1	0	4
LZ-Lower Lantzville	0	0	0	0	0	0	1	1	1	1	1	1	0	1	7
NC-Central Nanaimo	0	0	0	1	1	5	6	6	5	1	0	0	0	0	25
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	4	4	1	0	1	10
NN-North Nanaimo	0	0	0	0	0	3	0	3	24	21	9	4	2	5	71
OC-Old City	0	0	0	0	0	3	0	2	0	0	0	0	0	0	5
PV-Pleasant Valley	0	0	0	0	0	1	0	3	1	4	1	1	0	1	12
SJ-South Jingle Pot	0	0	0	0	0	0	0	1	4	3	4	1	0	0	13
SN-South Nanaimo	0	0	1	1	5	9	12	10	13	8	0	0	0	0	59
UD-University District	0	0	0	1	0	4	3	1	7	3	2	2	0	0	23
UP-Uplands	0	0	0	0	0	1	4	2	10	2	1	0	1	0	21
UZ-Upper Lantzville	0	0	0	0	0	0	0	3	4	0	0	0	1	0	8
<b>Zone 4 TOTALS</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>6</b>	<b>11</b>	<b>38</b>	<b>35</b>	<b>45</b>	<b>104</b>	<b>60</b>	<b>35</b>	<b>12</b>	<b>6</b>	<b>10</b>	<b>364</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to April 30, 2019 = 364

# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	3	6	-50%	25	42	-40%
Units Reported Sold	1	3	-67%	28	37	-24%
Sell/List Ratio	33%	50%		112%	88%	
Reported Sales Dollars	\$142,000	\$279,000	-49%	\$3,505,038	\$3,757,700	-7%
Average Sell Price / Unit	\$142,000	\$93,000	53%	\$125,180	\$101,559	23%
Median Sell Price	\$142,000			\$112,500		
Sell Price / List Price	95%	97%		96%	94%	
Days to Sell	20	41	-51%	73	124	-41%
Active Listings	5	13				
<b>Single Family</b>						
Units Listed	5	5	0%	77	82	-6%
Units Reported Sold	4	7	-43%	63	72	-12%
Sell/List Ratio	80%	140%		82%	88%	
Reported Sales Dollars	\$1,518,000	\$2,813,000	-46%	\$23,982,756	\$28,976,836	-17%
Average Sell Price / Unit	\$379,500	\$401,857	-6%	\$380,679	\$402,456	-5%
Median Sell Price	\$407,000			\$393,000		
Sell Price / List Price	97%	100%		99%	98%	
Days to Sell	6	35	-83%	26	41	-36%
Active Listings	4	11				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

### Cumulative Residential Average Single Family Sale Price

