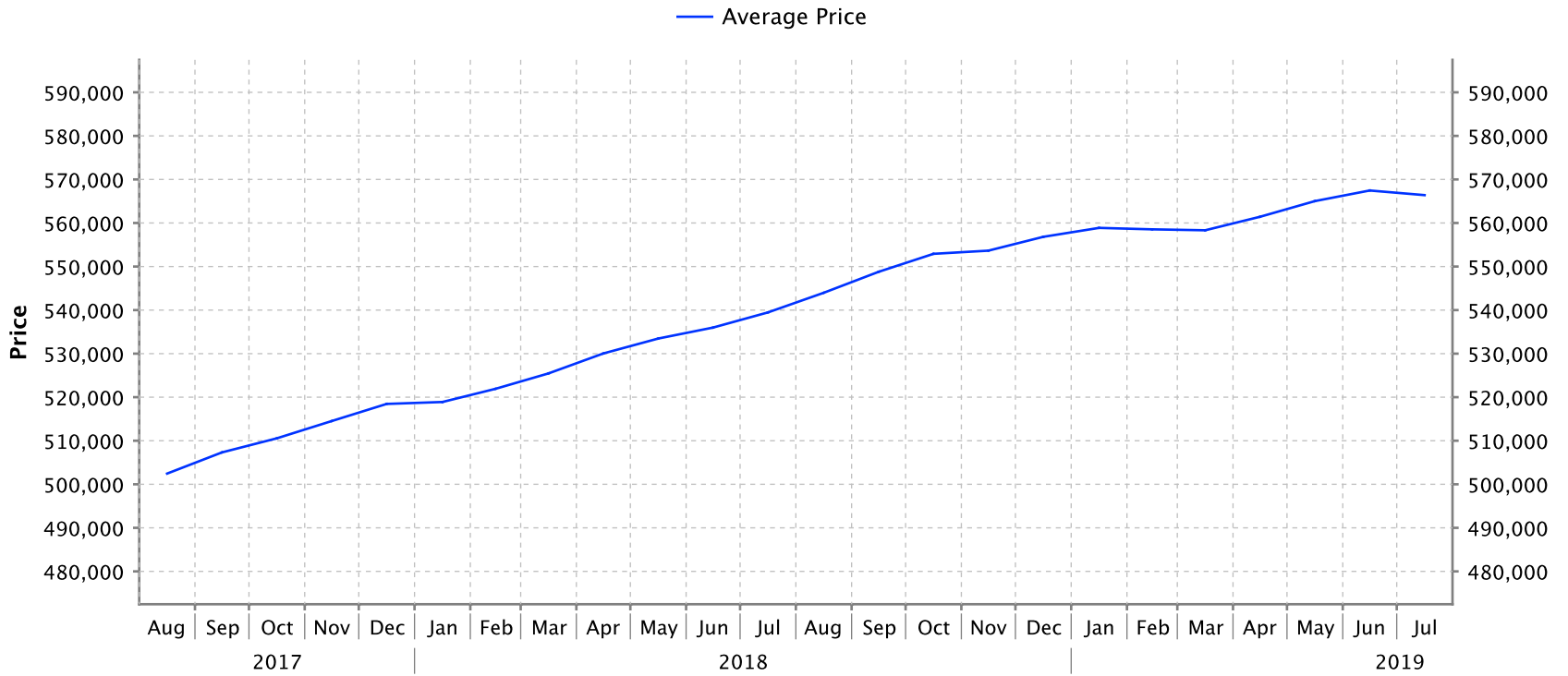


Nanaimo

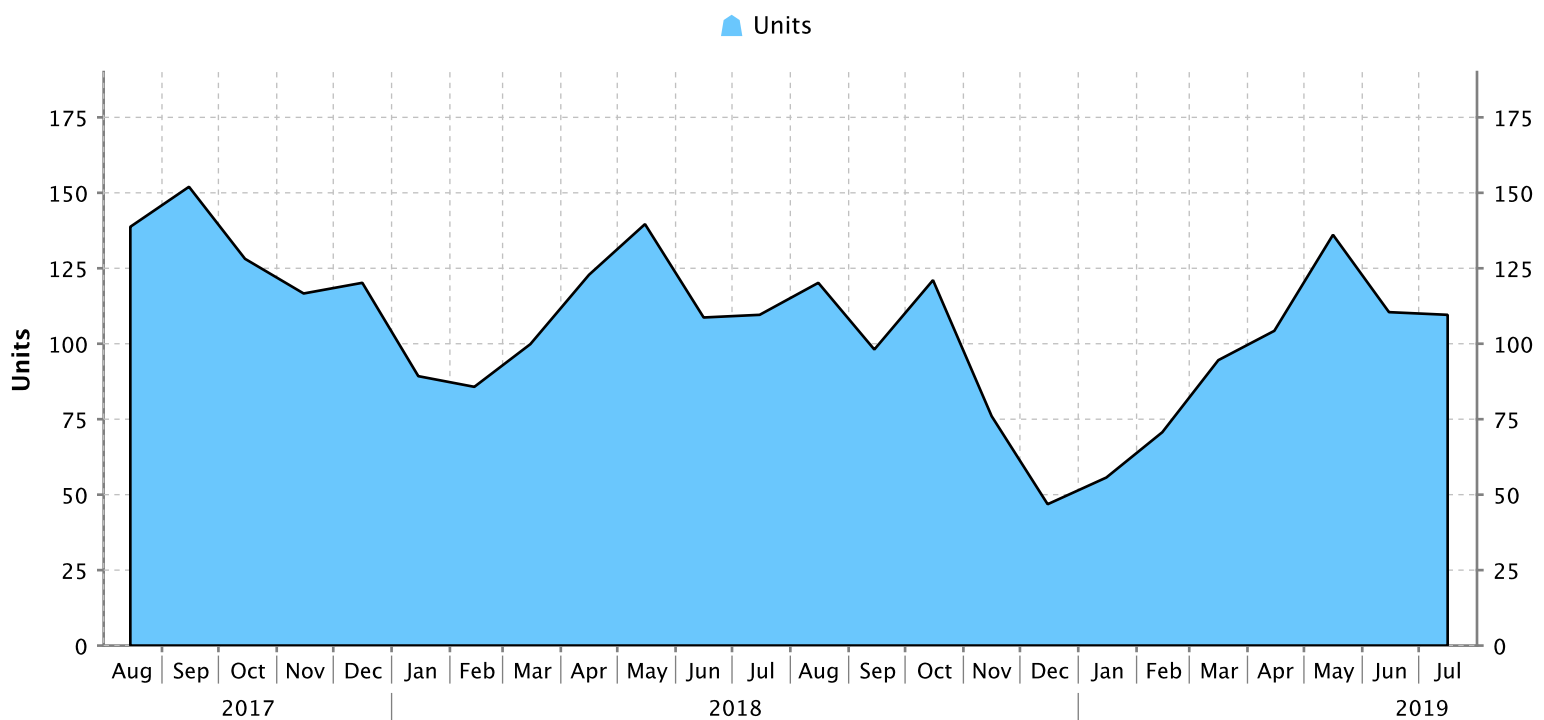
as at July 31, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	42	16	162%	318	175	82%
Units Reported Sold	10	4	150%	66	63	5%
Sell/List Ratio	24%	25%		21%	36%	
Reported Sales Dollars	\$2,761,100	\$871,000	217%	\$19,417,446	\$16,573,786	17%
Average Sell Price / Unit	\$276,110	\$217,750	27%	\$294,204	\$263,076	12%
Median Sell Price	\$260,000			\$280,000		
Sell Price / List Price	98%	82%		93%	99%	
Days to Sell	65	28	135%	87	70	23%
Active Listings	167	71				
Single Family						
Units Listed	189	228	-17%	1,982	2,246	-12%
Units Reported Sold	109	109	0%	1,139	1,405	-19%
Sell/List Ratio	58%	48%		57%	63%	
Reported Sales Dollars	\$60,412,160	\$61,627,318	-2%	\$645,123,487	\$757,948,654	-15%
Average Sell Price / Unit	\$554,240	\$565,388	-2%	\$566,395	\$539,465	5%
Median Sell Price	\$560,000			\$545,000		
Sell Price / List Price	97%	106%		97%	99%	
Days to Sell	33	23	42%	31	24	30%
Active Listings	388	442				
Condos (Apt)						
Units Listed	66	53	25%	545	553	-1%
Units Reported Sold	26	37	-30%	308	424	-27%
Sell/List Ratio	39%	70%		57%	77%	
Reported Sales Dollars	\$9,785,200	\$11,181,040	-12%	\$97,647,074	\$124,914,013	-22%
Average Sell Price / Unit	\$376,354	\$302,190	25%	\$317,036	\$294,609	8%
Median Sell Price	\$377,000			\$291,000		
Sell Price / List Price	97%	100%		97%	100%	
Days to Sell	38	21	80%	31	18	72%
Active Listings	105	64				
Condos (Patio)						
Units Listed	16	3	433%	102	90	13%
Units Reported Sold	10	6	67%	73	84	-13%
Sell/List Ratio	62%	200%		72%	93%	
Reported Sales Dollars	\$4,368,240	\$2,609,355	67%	\$32,551,550	\$36,773,188	-11%
Average Sell Price / Unit	\$436,824	\$434,892	0%	\$445,912	\$437,776	2%
Median Sell Price	\$430,000			\$459,900		
Sell Price / List Price	99%	100%		99%	101%	
Days to Sell	25	43	-42%	26	37	-31%
Active Listings	15	9				
Condos (Twnhse)						
Units Listed	37	49	-24%	375	363	3%
Units Reported Sold	22	16	38%	214	238	-10%
Sell/List Ratio	59%	33%		57%	66%	
Reported Sales Dollars	\$8,057,688	\$5,313,400	52%	\$78,355,559	\$78,428,947	-0%
Average Sell Price / Unit	\$366,259	\$332,088	10%	\$366,147	\$329,533	11%
Median Sell Price	\$370,500			\$353,000		
Sell Price / List Price	99%	96%		98%	99%	
Days to Sell	19	23	-17%	26	24	7%
Active Listings	73	75				

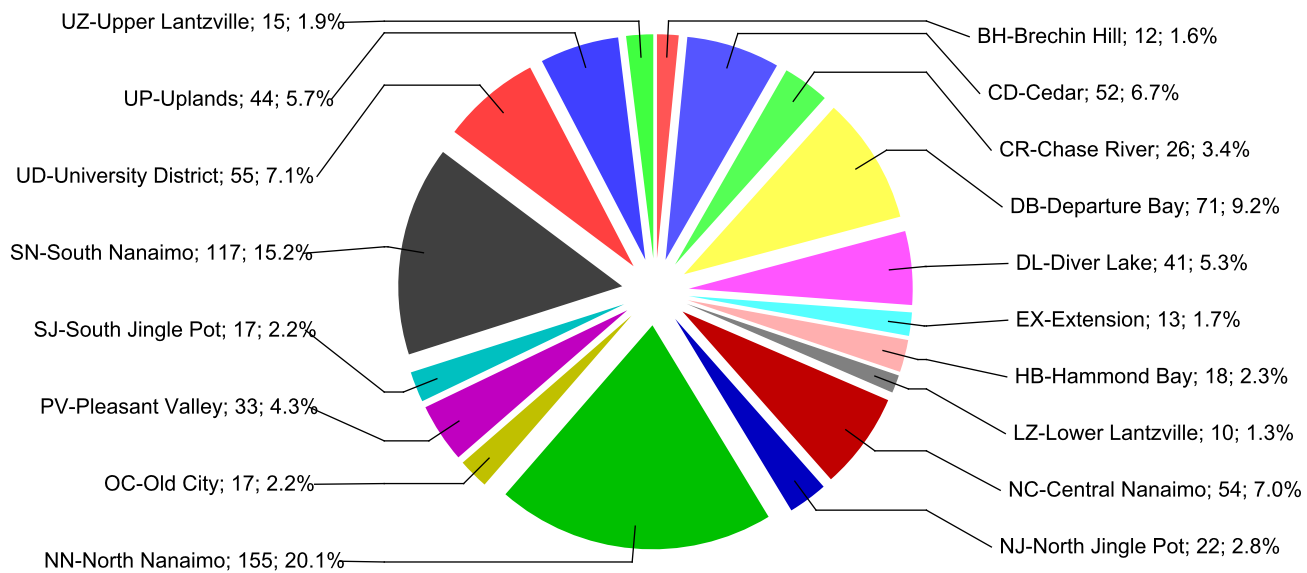
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jul 31, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	1	4	0	1	3	1	1	0	0	0	12
CD-Cedar	0	0	0	3	5	5	2	4	7	9	9	1	4	3	52
CR-Chase River	0	0	0	0	0	1	0	2	18	5	0	0	0	0	26
DB-Departure Bay	0	0	0	0	0	3	7	8	25	14	6	5	0	3	71
DL-Diver Lake	0	0	0	0	1	3	5	9	12	7	4	0	0	0	41
EX-Extension	0	1	0	1	2	1	0	2	3	1	0	0	1	1	13
HB-Hammond Bay	0	0	0	0	0	1	0	1	1	4	3	2	3	3	18
LZ-Lower Lantzville	0	0	0	0	0	0	1	1	2	1	1	2	0	2	10
NC-Central Nanaimo	0	0	0	1	2	8	14	11	14	4	0	0	0	0	54
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	8	7	4	0	1	22
NN-North Nanaimo	0	0	0	0	1	4	1	8	45	49	22	11	5	9	155
OC-Old City	0	1	0	1	1	7	1	4	1	1	0	0	0	0	17
PV-Pleasant Valley	0	0	0	0	0	4	1	6	6	9	4	1	0	2	33
SJ-South Jingle Pot	0	0	0	0	0	0	2	1	5	4	4	1	0	0	17
SN-South Nanaimo	0	0	1	3	9	15	24	21	24	20	0	0	0	0	117
UD-University District	0	0	0	1	2	9	5	4	17	11	2	4	0	0	55
UP-Uplands	0	0	0	0	0	3	7	7	17	5	3	1	1	0	44
UZ-Upper Lantzville	0	0	0	0	0	0	1	3	5	1	4	0	1	0	15
Zone 4 TOTALS	0	2	1	11	24	68	71	93	207	154	70	32	15	24	772

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to July 31, 2019 = 772

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	3	4	-25%	26	36	-28%
Units Reported Sold	3	5	-40%	29	38	-24%
Sell/List Ratio	100%	125%		112%	106%	
Reported Sales Dollars	\$625,900	\$645,000	-3%	\$3,858,338	\$4,014,000	-4%
Average Sell Price / Unit	\$208,633	\$129,000	62%	\$133,046	\$105,632	26%
Median Sell Price	\$215,000			\$120,000		
Sell Price / List Price	102%	97%		97%	95%	
Days to Sell	8	76	-89%	62	117	-47%
Active Listings	6	12				
Single Family						
Units Listed	7	13	-46%	75	84	-11%
Units Reported Sold	8	8	0%	56	74	-24%
Sell/List Ratio	114%	62%		75%	88%	
Reported Sales Dollars	\$3,656,900	\$2,602,000	41%	\$22,668,327	\$27,726,756	-18%
Average Sell Price / Unit	\$457,112	\$325,250	41%	\$404,792	\$374,686	8%
Median Sell Price	\$514,900			\$405,000		
Sell Price / List Price	95%	104%		98%	99%	
Days to Sell	43	15	191%	30	37	-18%
Active Listings	18	13				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

